You are interviewing for a telemarketing position for a well-known mobile phone company. It is a three-months, non-renewable contract. Basic salary with commission.

You have three minutes to speak to the interviewees. You have to decide who you would like to employ. At the end of the interviews, you’ll be asked to explain who you chose, and why. Before you begin, think about and write down the situations/questions you are going to ask that will help you to determine if the candidate has the required qualities.

*Profile of the ideal candidate:*

*Good interpersonal skills and telephone manner*

*No experience necessary, but experience in sales or marketing a bonus*

*Determination and drive essential*

*Able to work well under pressure*